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We present

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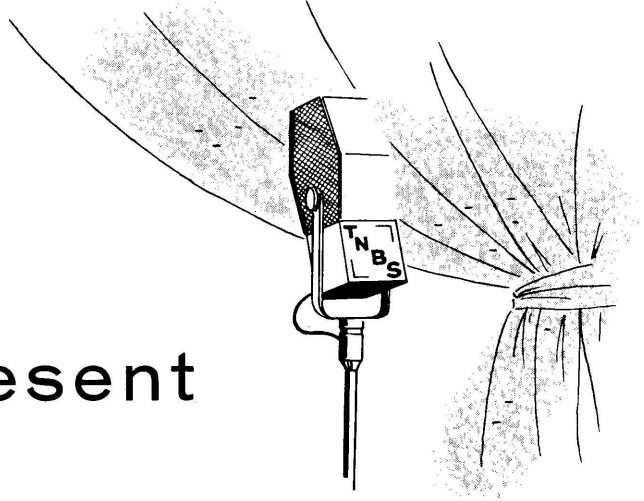


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We Present

OUR NEW ASSOCIATES

T.N.B.&S. welcomes Herbert Glazer, Ph.D., to the New York Office, where he is a member of the management services staff and will work in operations research. He did his doctoral work in chemistry with an extensive background in the mathematical techniques of operations research. His immediate past connection was with the Operations Evaluation Group of M.I.T. working on naval operations research problems. In addition to his special training in operations research work, he has done considerable work on scientific electronic computers, including the Whirlwind I, the IBM 701, and the NORC Calculator. He is the author of several technical articles on physical chemistry and is engaged in writing a popular book on operations research for McGraw-Hill Publishing Co.

New York has also introduced two new interns. William H. Borten of Adelphi College and Irwin Lomozoff from Rutgers University are currently on the job.

Newcomers to the new Dallas Office—but well known to their former T.N.B.&S. colleagues from Kansas City and Houston—are Jack T. Mulos (Kansas

City) and William Morris and Henry Lacour (Houston Office).

Other additions to the Dallas Office are Alvin E. Burns, a graduate of the University of Texas, and Raymond Marshall, a graduate of Texas Wesleyan College at Fort Worth.

Arthur Rosenbaum, a graduate of Miami University, and Marvin D. Snyder, a graduate of Ohio State University, recently joined the audit staff of the Dayton Office. Dayton also welcomes Mrs. Virginia Deleeuw, a co-op student from Antioch College.

Leon J. Sachleben has joined the tax staff of the Dayton Office. A graduate of Indiana University, he has been associated with the Internal Revenue Service in Dayton for the last six years.

New member for the management services staff at Dayton is Robert MacNealy, a graduate of the University of Dayton and formerly associated with the National Cash Register Company and Remington Rand.

Two new men have been added to the audit staff in Detroit. They are John F. Keydel, graduate of Harvard University, and David J. Vander Broek, graduate of

Michigan State University. Also coming from MSU is Lawrence Edwards. He will intern with the audit staff for three months.

Two other men who are serving as trainees with the Detroit Office for a few months are Robert H. Forbes and John B. Glasgow. Both have had on-the-job experience in Great Britain and are now in the United States receiving specialized training in professional accounting. Their homes are in South Australia and New Zealand, respectively. Mr. Forbes has worked in industrial accounting for several years in Keswick, and Mr. Glasgow has been an accountant in general merchandising in New Plymouth.

Robert Buell, a senior at the University of Kansas, and Gary Doupnik, a senior at Kansas State College, started a period of internship in the Kansas City Office in December.

Jack Alberts, Stephen Hadley, and Dwight Powell are interning with the Los Angeles Office. This trio is from Brigham Young University.

Los Angeles has rolled out the welcome mat for Lawrence Kirkman of Brigham Young University; Jack Kerr of California Baptist College; George Phillips of U.C.L.A.; and Charles Ogles of Brigham Young University. Gertrude Laufer has joined the tax staff. She is a graduate of St. Johns University.

To Milwaukee has come Raymond Heim, who has had twelve years of public accounting experience. He is a graduate of the University of Wisconsin.

New members of the Minneapolis staff are Allan Fonfara and Robert Linkenheil, both January graduates of the College of St. Thomas.

Several new people have come to Chicago. James Drevets and John Hauch, upon completion of their tours of duty with the army, have joined the staff. Mr. Drevets graduated from Kansas Wesleyan University and Mr. Hauch from Syracuse University. Two interns with the staff for the winter season are Donald Paxson from the University of Kansas and Michael Houran from the University of Denver.

Six newcomers to Portland since the last publication of the Quarterly are William F. Holdner, from the accounting department of the Aluminum Company of America; Gary McAdams from the University of Oregon; Ray L. Marble from the University of Washington; and Arthur J. Anderson from the Army. He is a graduate of the University of Oregon and served in the canal zone during his two years with the Army. Stuart C. Nicholson is with Portland for a three-month internship period from the University of Montana.

Harry G. Widener, Jr., a December graduate of the University of Washington, is a new staff member of the Seattle Office. Jack R. Goen and Robert E. Ellis, seniors at the University of Washington, are interning with this office for the winter quarter and William H. Brauer, formerly with the staff, is back with this office.

James Reeder and Thomas Niemann, both graduates of St. Louis University, have joined the St. Louis staff.

New staff members for the San Francisco Office are: Malcolm James, who has been working on a special assignment with the San Francisco Office, has now joined the permanent staff;

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Clayton Neil, graduate of Stanford Business School; and Robert Bolinder and Ralph Harding, both graduates of Brigham Young University. Mr. Bolinder will work with the Modesto Office.

Interning with the San Francisco Office for the winter quarter are Richard E. Brown and Gordon Davis, Stanford Business School, and William Hardy and Galen Hathaway, students at Hastings Law College in San Francisco.

Pittsburgh has enlisted the part-time services of W. W. Frasure, Professor of Accounting at the University of Pittsburgh, for the 1957 busy season.

Two and a half years after leaving the San Francisco Office for duty with the U.S. Navy, Edward B. Dewey is back on the staff.

Paul Kadden returned recently to the San Francisco tax staff after teaching accounting for the past year.

CHANGES OF SCENE

John J. Jefferies is the Detroit Office's latest contribution to the military service. He is attending Naval O.C.S. prior to being granted his commission.

Three Dayton men, Harry T. Flasher, William J. Sander, and Robert J. Sack recently answered their country's call and are currently counting cadence rather than inventory.

Donald E. Pruis, who is working on his Ph.D. in business administration at the University of Michigan, has returned to the Grand Rapids Office for a short period of time before resuming his graduate studies.

Thomas Kiser, a trainee of the Houston Office during his college days and more recently a full-time member of the staff,

left last month for active duty with the army.

Also back with Houston after two years of service in the army is Robert C. King. He was stationed in Berlin as a First Lieutenant.

News of Robert Stephens, formerly of the Milwaukee Office and now associated with Uncle Sam, relates that he will return to the staff sometime during March. He spent the holiday season in France.

William Stewart has been transferred to the Modesto, California, Office from San Francisco.

Robert Harrison of the New York Office is now working in the report review department with John Kohlriseser. His predecessor, John Tedford, has been transferred back to the audit staff after his experience in report review.

Fort Dix, New Jersey, is the new address of William Harvie of the Pittsburgh Office.

The Chicago Office welcomes back Fred Meyer, who has just completed his two years of military service with the U.S. Army.

T.N.B.&S. IN ACTION

Office expansion programs have recently been completed in three of the T.N.B.&S. offices with Detroit, Houston, and San Francisco the sites of this new development. The Executive Office has been located in a twelfth floor wing of the National Bank Building, which also provides office space for the Management Sciences Research Department of the firm as well as offering additional operating space for the growing Detroit

Office. A private connecting stairway ties these two floors together.

On December 1 the Houston staff moved into its new office quarters at 607 Esperson Building. These new offices are closer to the downtown area of this metropolis and offer much additional office space plus the expansion potential for the future.

The San Francisco Office now occupies one complete floor as well as half of the floor below in the Shell Oil building at 100 Bush Street. Recently a move took place which transferred the entire report department, files, and some of the staff offices from the twelfth to the eleventh floor, thus providing more office space on the twelfth floor.

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One of the Kansas City Office's staff meetings held recently was conducted on a panel discussion basis. The members of each panel—consisting of supervisors and seniors—gave short papers and then answered questions directed to the panel by other staff members. Auditing procedures, accounting principles, tax matters, and management services were the topics of discussion.

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The Los Angeles Office has completed its second series of sessions presented as a part of the training program for the Security-First National Bank of Los Angeles. Since early last fall, when these sessions were initiated, the firm has prepared the programs and furnished the speakers for 28 sessions on accounting, auditing, and taxes. Approximately 60 of the bank's credit personnel attended the meetings.

In December, a special staff meeting of the Los Angeles Office reviewed office procedures, work habits, manufacturing costs, and problems in accounting and auditing theory recently encountered in audit examinations by this office.

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General development meetings for a group of staff members in the Minneapolis Office have been held with instruction covering preparation for specific assignments, management of work, handling of people, how to write, and management service aspects of audit engagements.

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James F. Pitt, Bruce Thomson, and Barton Burns conducted a series of tax meetings for the Minneapolis Office people during the months of November and December.

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The Group IV Training program continues in the New York Office with papers presented recently by Messrs. Gordon, Kivetz, Peck, and Tabibian.

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New York has been carrying on one of its staff training programs, with members of the group undertaking research on selected topics under the direction of the supervisory people who serve as moderators in discussions.

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An exchange of problems and ideas was enjoyed by six members of the faculty of the University of Wisconsin on November 29 when they were the guests of the Milwaukee Office at a dinner meeting held in the University

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Club. Messrs. Beyer, Knudsen, Marsh, and Wetterhall were present. Following the dinner an interesting discussion of faculty problems was held with T.N.B.&S. people airing views on problems in consolidations and reorganizations.

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A cost training school presented for members of the Portland, Seattle, and San Francisco Offices was held in December with Edward Ericksen covering food processing and cost accounting problems and Dallas W. Wilson leading a discussion of plywood cost auditing.

Donald Seese and Robert Johnson represented the San Francisco Office at the cost school in Portland in December.

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A special staff meeting of the St. Louis Office was held on the Friday following Thanksgiving for the purpose of reviewing office administration and discussing some of the current accounting problems to be anticipated in the new tax season.

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The San Francisco Office recently entertained five members of Dr. Oswald

Nielsen's Stanford University auditing class on a "field day" in accounting. The broad scope of the professional services which accounting offers were detailed, and a stimulating discussion—with student participation—was the prelude to a review of the history of T.N.B.&S. and the San Francisco Office. The various classifications of the firm organization were explained. Members of T.N.B.&S. who assisted with the meeting were Messrs. Dunn, Art, Frantz, Scott, Craig, and Walters.

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A special electronics seminar was held in December with all of the San Francisco partners, management services staff, and many other staff members in attendance. Mr. Earl Issacs, formerly of Stanford Research Institute of Palo Alto, now head of his own electronics firm, gave a fine presentation on the subject. The impact of computers on information for business systems, clerical savings, better and more timely information, initial cost feasibility, flow chart techniques, and a sketch of the problems involved in the evaluation of manufacturers' proposals for preparing and consummating cutovers were discussed.

Mr. Carol F. Hall

Partner in the New York Office
since January 1, 1936, passed
away on December 16, 1956.